

**Automotive Environment** 

Paris - 27 January 2011

Year

103.7

2,458.6

100%

4%

175.8

3,249.6

100%

5%

+69.5%

+32.2%

## **2010 REVENUE: up 32%**

Compagnie Plastic Omnium expanded the scope of its operations in 2010 with consolidated revenue of €3.25 billion, up 32% as reported, and 21% at constant scope of consolidation. The increase was fueled by the successful implementation of the PO 2009 Plan, which enabled the Company to pursue product and technology innovation and strengthen its manufacturing base in emerging markets despite the recession.

Revenue reflects the acquisition of all outstanding shares of Inergy Automotive Systems as of 1 September 2010. On a pro forma basis, assuming Inergy Automotive Systems was fully consolidated as of 1 January 2010, revenue would have totaled €3.65 billion.

Thanks to its enlarged scope of operations, Plastic Omnium has solidified its global leadership positions in its core Automotive and Environment businesses.

4<sup>th</sup> Ouarter

33.4

5%

716.3

100%

, ,	C		Change			Change
Ι	2009	2010	Change	2009	2010	Change
Plastic Omnium Automotive	593.8	837.5	+41.0%	2,014.5	2,778.0	+37.9%
Plastic Omnium Environment	122.5	129.0	+5.3%	444.1	471.6	+6.2%
Consolidated revenue	716.3	966.5	+34.9%	2,458.6	3,249.6	+32.2%
In €millions and as a % of revenue	4 <sup>th</sup> Quarter		Change	Year		Change
by region	2009	2010	Change	2009	2010	Change
France	187.9	192.6	+2.5%	729.8	680.8	-6.7%
	26%	20%		30%	21%	
Europe (excluding France)	269.1	401.0	+49.0%	971.3	1,259.1	+29.6%
	37%	41%		40%	39%	
North America	149.4	180.5	+20.8%	420.3	712.6	+69.5%
	21%	19%		17%	22%	
Asia	76.5	131.1	+71.4%	233.5	421.3	+80.4%
	11%	14%		9%	13%	

## **Automotive**

South America, Africa

Consolidated revenue

In €millions, by business

Plastic Omnium Automotive leveraged its international deployment model to increase revenue by 24% at constant scope of consolidation. This compares with a 23% increase in worldwide automobile production.

61.3

6%

966.5

100%

+83.5%

+34.9%

Sales in Western Europe gained 9% in 2010 and represented 44% of automotive revenue, as opposed to 56% in 2009. Asia and South America now account for 21% of Automotive revenue, up from 16% in 2009. The division operates 26 plants in China, India, Thailand, Japan, South Korea, Brazil and Argentina, with four new production facilities to be added in 2011.

Despite a sharp 38% rebound in 2010, vehicle output in North America still lags behind pre-recession levels. The region, which represents an important growth driver, accounted for 26% of division revenue, versus 21% in 2009.



## **Environment**

**Plastic Omnium Environment** posted a 6% increase in revenue and continued to focus its development on three channels: urban landscape enhancement, with new orders for underground and semi-underground household waste containers; implementation of an incentive-based invoicing system for reducing waste; and the introduction of a new line of containers made entirely of plant-based materials.

## Outlook

A combination of robust growth throughout the year and rigorous, ongoing cost-control measures has considerably strengthened the Company's fundamentals.

Scheduled for release on 17 March 2011, the Company's 2010 results will show strong gains capable of generating significant operating free cash flow.

The Company's ability to continue outpacing market growth in 2011 will be supported by the launch of 45 new projects in the Automotive Division and 100 new products in the Environment Division. Based on the latest estimate of a 5% increase in worldwide automobile output, the Company is expecting first-quarter 2011 revenue to be sharply higher from the year before.