



PLASTIC OMNIUM

Q1 2023 REVENUE

April 25, 2023

Kathleen WANTZ-O'ROURKE
CHIEF FINANCIAL OFFICER



Executive Summary

Continuing the path of growth in 2023



STRONG

REVENUE GROWTH

+34,5%



RECORD ORDER INTAKE

IN NORTH AMERICA

for ICE, BEV and Hydrogen
vehicles

**Q1 2023
Executive
Business
Highlights**



CLEAR ACTION PLAN

FOR THE LIGHTING BUSINESS

On track to improve
operational efficiency



CONFIRMED

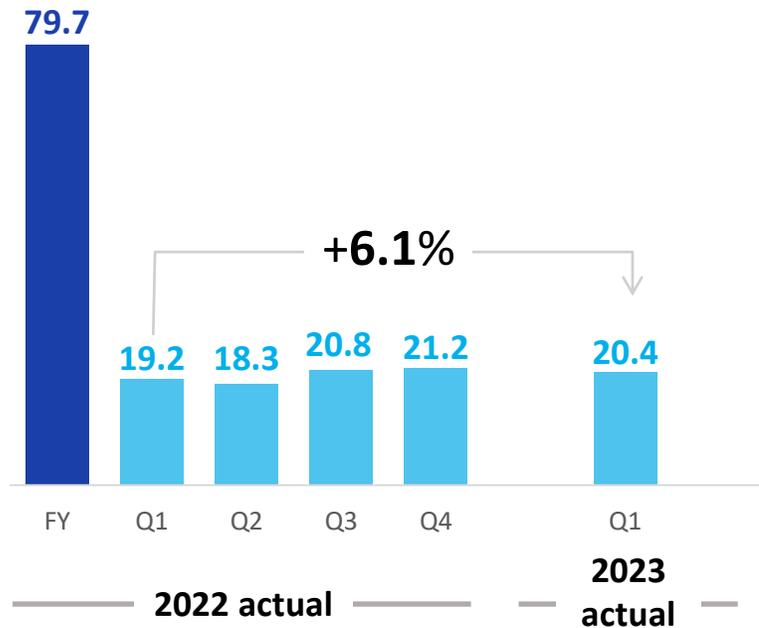
2023 FINANCIAL OUTLOOK

Strong organic growth, **outperforming** the market

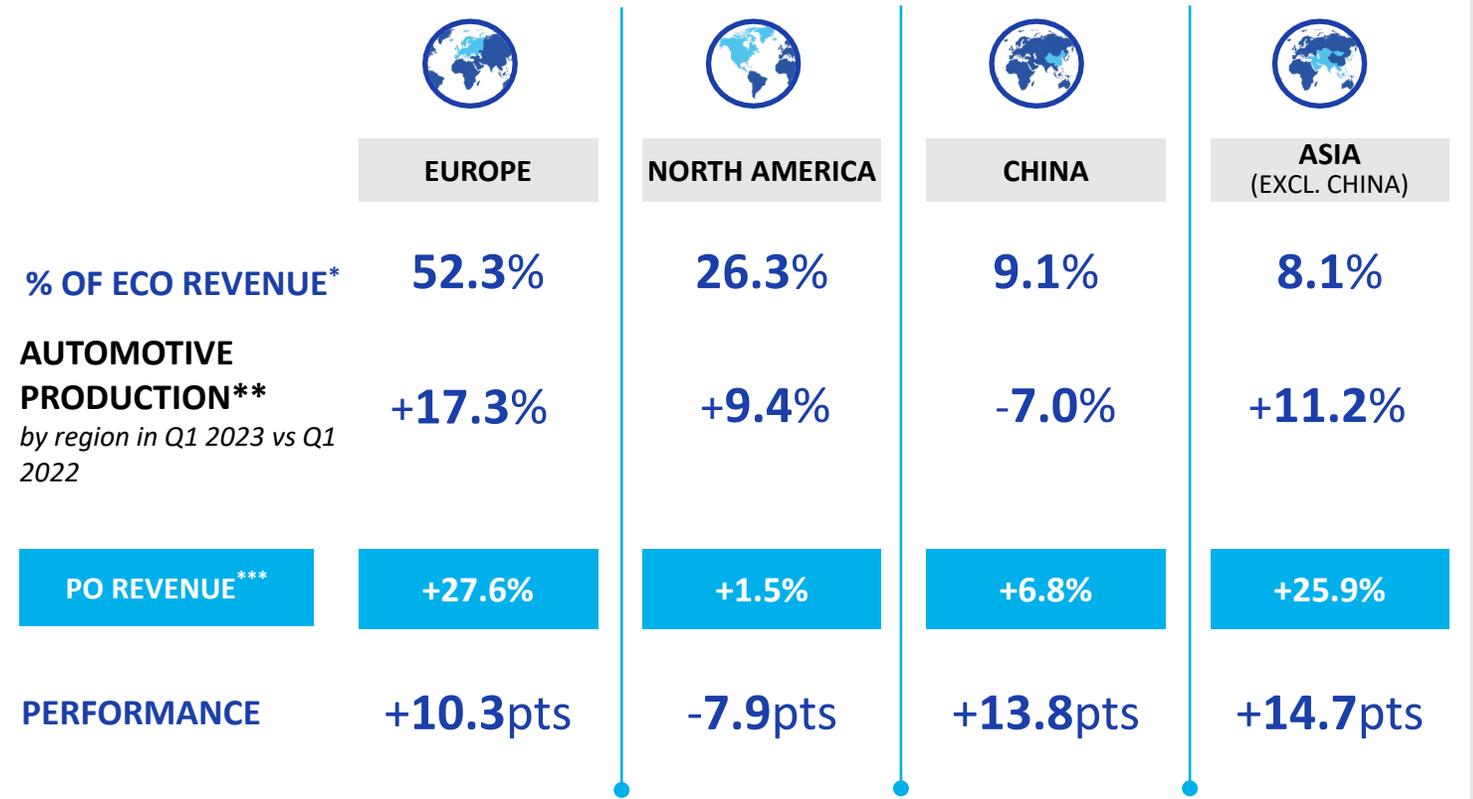
Global market growth Q1 2023

Q1 2023: SIGNIFICANT IMPROVEMENT COMPARED TO Q1 2022

/ Worldwide automotive production
in M vehicles



STRONG GROWTH IN MOST REGIONS



* Q1 2023 economic revenue

** Source: S&P Global Mobility automotive production April 2023 by Source plant region - [0;3.5t PC + LCV]

*** Q1 2023 vs. Q1 2022 LFL

Organic consolidated revenue growth at **18.0%**

Revenue per business line

<i>In €m</i>	Q1 2022	Q1 2023	Δ in %	Δ LFL
PO Industries	1,530	2,015	+31.7%	+10.9%
PO Modules	568	807	+42.1%	+37.9%
Economic Revenue	2,098	2,822	+34.5%	+17.5%
Joint Ventures	207	258	+24.7%	+13.0%
PO Industries	1,373	1,849	+34.7%	+11.1%
PO Modules	519	715	+37.9%	+36.2%
Consolidated Revenue	1,891	2,564	+35.6%	+18.0%

Q1 2023 Key Launches

Commercial successes delivering profitable growth

BEV



NIO ET5

Bumpers / Tailgates
& Other Exterior Parts



Audi

Front & Rear Bumpers
/ Other Exterior Parts

ICE



GM Colorado

Fuel Systems



Volkswagen ATLAS

Front & Rear Bumpers

Historic c.€10 billion order intake secured in North America

Accelerating growth in favor of a more balanced geographical footprint

ENERGY STORAGE SOLUTIONS

Highlighting our technology leadership

- / Historic order intake for energy storage solutions for combustion and hydrogen vehicles
- / Optimization between existing industrial capacities and new ones thus reducing net investment requirements



MODULES

Proof of an undisputed leadership

- / Historic order intake for electric vehicles
- / Contract covers front-end and cockpit modules
- / Setup of a new plant operational in the 2nd half of 2023



BUMPERS

Key renewal confirming our leading position

- / Renewal of a program with a major European OEM for 7 years
- / Contract covers rear bumpers and other exterior parts
- / Production is scheduled to begin in 2026



Hydrogen: joint venture with REIN (SHENERGY Group)

Accelerating hydrogen mobility in China

A NEW STEP IN HYDROGEN COMMERCIAL VEHICLE MARKET

Joint Venture

- / Setup of a 50/50 joint venture between Plastic Omnium and Rein, subsidiary of Shenergy Group
- / Rein is a leader in hydrogen storage and transportation systems in China

Intended for Chinese market

- / Production of type III & IV high-pressure hydrogen storage systems for the commercial vehicles

Setup of production capacities

- / Mega-plant, based in Shanghai, financed by both partners, is scheduled to be operational from 2026 onwards to produce high-pressure hydrogen vessels



Lighting activities

Action plan on track to improve operational efficiency

CLOSE MONITORING TO IMPROVE INDUSTRIAL PERFORMANCE AND ALIGN WITH GROUP STANDARDS

KEY OPERATIONAL
INDICATORS
IMPLEMENTED

SCRAP REDUCTION
INVENTORY REDUCTION

COMMERCIAL MEASURES
TO SECURE REVENUE

COST SYNERGIES

OPTIMIZATION OF FREE
CASH-FLOW GENERATION

GRADUAL TURNAROUND WITH THE AMBITION TO ACHIEVE
SINGLE MID-DIGIT OPERATING MARGIN WITHIN 24 TO 36 MONTHS*

*From the acquisition of VLS in October 2022

ACT FOR ALL

Concrete initiatives to support the population in Turkey

DONATION CAMPAIGN WITH *DARÜŞŞAFKA SOCIETY*

PLASTIC OMNIUM

DONATE FOR DARÜŞŞAFKA EARTHQUAKE CAMPAIGN TO SUPPORT CHILDREN IN TURKEY

Darüşşafaka
1863 SOCIETY 160 YEARS

Plastic Omnium helps Turkish children, who lost their parents during the earthquake to access education, by supporting Darüşşafaka association.

Do you want to help?
You can make a donation and Plastic Omnium will double the global donation amount.

SCAN ME

ACT FOR ALL

Thanks to the donation, the association will locally:

- 1 Support the possibility of providing **8 YEARS** of uninterrupted quality education to children who lost their parents in the earthquake in 11 provinces
- 2 Increase the number of **QUALIFIED TEACHERS** to help students affected psychologically, socially and emotionally by the earthquake
- 3 Boost the number of **CLASSROOMS, LABS, TABLETS AND COMPUTERS**
- 4 Develop **CAPACITY** of student houses and study rooms

2023 objectives confirmed

OBJECTIVES 2023

2023 REVENUE:
STRONG GROWTH AND OUTPERFORMANCE
AGAINST MARKET

>€400m

OPERATING RESULT
(>+10% growth on FY2022)

>€260m

FREE CASH-FLOW

based on **worldwide automotive production**
of **82.1m*** vehicles as per S&P

* Source: S&P Global Mobility automotive production February 2023 by Source plant region - |0;3.5t PC + LCV|

Conclusion

Solid leadership driving future growth



- / Strong **momentum** in Q1 2023 revenues
- / Historic North American **order intake**
- / Action plan **fully on track** for lighting activities
- / 2023 **outlook confirmed**



Agenda 2023

April 26, 2023

Shareholder's General
Meeting

May 23, 2023

Thematic session
« *Moving Forward
with Hydrogen* »

July 24, 2023

First Half Results

October 26, 2023

Third Quarter Revenue

2023 Q1 Results

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