

# **Executive summary**



Solid revenue growth in Q1 2025

**+3.3%**\* vs. Q1 2024

Q1 2025 Highlights

Outperforming the market by +1.8pts\*\*

Rapidly adapting in an uncertain context

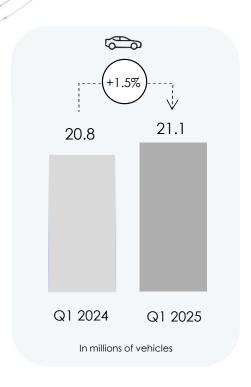
Additional costs reduction & investments slowdown

<sup>\*</sup> Economic revenue. Changes are in Like-for-Like

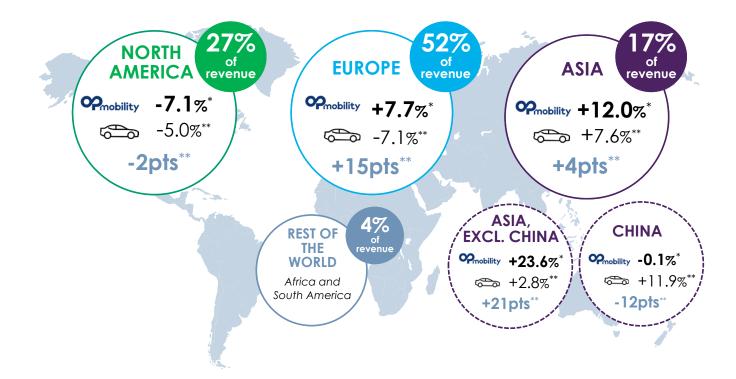
<sup>\*\*</sup> Source: S&P Global Mobility automotive production published in April 2025 - [0;3.5t PC + LCV]

# Outperformance of +1.8pts in Q1 2025





Q1 2025 REVENUE

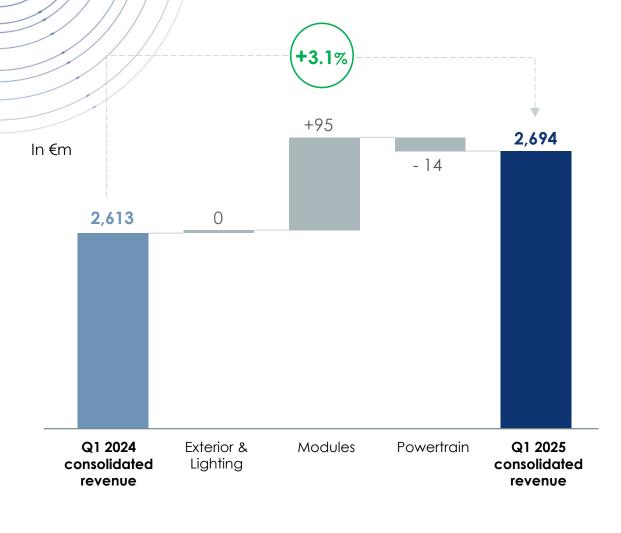


<sup>\*</sup> Economic revenue. Changes are in Like-for-Like

<sup>&</sup>quot;Source: S&P Global Mobility automotive production published in April 2025 by source plant region - [0;3.5t PC + LCV]

# Revenue up +3.1% in Q1 2025







Exterior & Lighting Stable vs. Q1 2024



**Modules** +13.4% vs. Q1 2024



**Powertrain** -2.1% vs. Q1 2024



FX effect of +€22.5m (mainly USD)

April 23, 2025

Q1 2025 REVENUE

1

# Exterior & Lighting in Q1 2025



#### **Exterior**

#### **Business highlights**

- Strong performance driven by Europe and Asia
- Solid order intake with the new winners in China

#### **Key launches**







BYD Seal Bumpers







Cadillac Vistiq
Front & Rear Bumpers,
Tailgates & Roof Spoilers

#### Lighting

#### **Business highlights**

- Combining Exterior and Lighting activities to generate production and costs synergies
- Sales still impacted by lower order book before acquisition







Renault 4
Front Bumpers & Wheel
Arches & Bodyshells



Mazda 6e
Bumpers
& Lighting Grills

Combining Exterior and Lighting

## Modules in Q1 2025



#### Modules

#### **Business highlights**

• Strong performance in Europe driven by an increase of modules assembled in Slovakia and Czech Republic



- Launch of a new vehicle in the USA and in China for a major US EV player
- High activity for Hyundai in South Korea through our JV with SHB \*\* WHYUNDAI

#### **Key launch**







**Dodge Charger** Front end modules

#### **Key award**







Robotaxi (major EV player) Modules and exterior parts

## Powertrain in Q1 2025



#### **C-Power**

#### **Business highlights**

- Consolidating our leadership in fuel tank production
- Securing new orders from major American and Chinese OEMs











#### Key launch







**Kia Syros** Fuel systems

#### **Key award**







Geely XingRui L Fuel systems

#### H<sub>2</sub>-Power

#### **Business highlights**

• First hydrogen high-pressure vessels assembled in Lachelle



Adaptation to gradual volumes



Lachelle (France), Europe's biggest hydrogen vessels plant

Q1 2025 REVENUE

# A global player with regionalized footprint







Local industrial footprint and operational proximity to customers

€1.8 bn of revenue in the US in 2024, o/w >80% produced locally







Ongoing negotiations with customers to mitigate the impact of tariffs



Focus on components supply: directed ( $\sim$ 2/3) and free purchases ( $\sim$ 1/3)

(# of plants)

## Quickly adapting with strong measures





Intensifying costs reduction



Adapting our indirect production costs to volumes



Securing balance sheet and cash

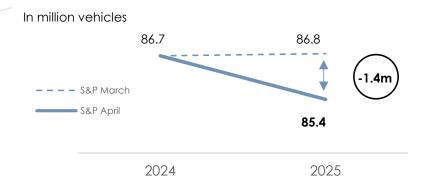
- Slowdown of investments and inventories optimization
- Sound financial structure and high level of liquidity

Strong measures to anticipate impacts on automotive production

# Outlook



#### Uncertain automotive market\*



- > Volatile environment linked to trade tariffs
- ➤ Low visibility on automotive production expected to be down by -1.5% in 2025 (S&P)

#### In this context, we maintain our outlook

- > A solid start of the year with revenue growth
- Encouraging signals on volumes from our customers
- Rapid adaptation through additional measures on costs and investments

◆ Outlook 2025 maintained →

Operating Margin

> 2024

Net Result

> 2024

Free Cash Flow

> 2024



### Conclusion



- ✓ Solid start of the year with growing revenue
- Benefiting from our agility and operational efficiency to tackle current geopolitical uncertainties
- ✓ Adapting quickly with additional measures on costs and investments, given limited visibility on volumes
- ✓ Maintaining our guidance for 2025, after strong Q1
  performance and encouraging signals from our customers
- Proving once again our capacity to combine short term agility and long-term vision

# QUESTIONS & ANSWERS







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