

Q3 2025 REVENUE



Laurent FAVRE
Chief Executive Officer

Stéphanie LAVAL
VP Investor Relations

October 22, 2025

Strong adaptability in a complex market

Automotive market



Tariffs impact differs
by region and OEM

Local production and strict costs
and investments control



Q3 automotive production
mainly driven by Asia (China)
and North America

Accelerating our development
in these growing regions



Seasonal plants shutdowns
in Europe

Mitigating the impact of lower volumes
through flexibility



Unsteady EV subsidies
across countries

>75% of our revenue agnostic to powertrain

Q3 2025 highlights

**Organic revenue
growth in Q3 2025
+2.6% vs. Q3 2024**



**Strong momentum
in North America
and Asia**



**Accelerating
our development
in India**



**2025 outlook
confirmed**

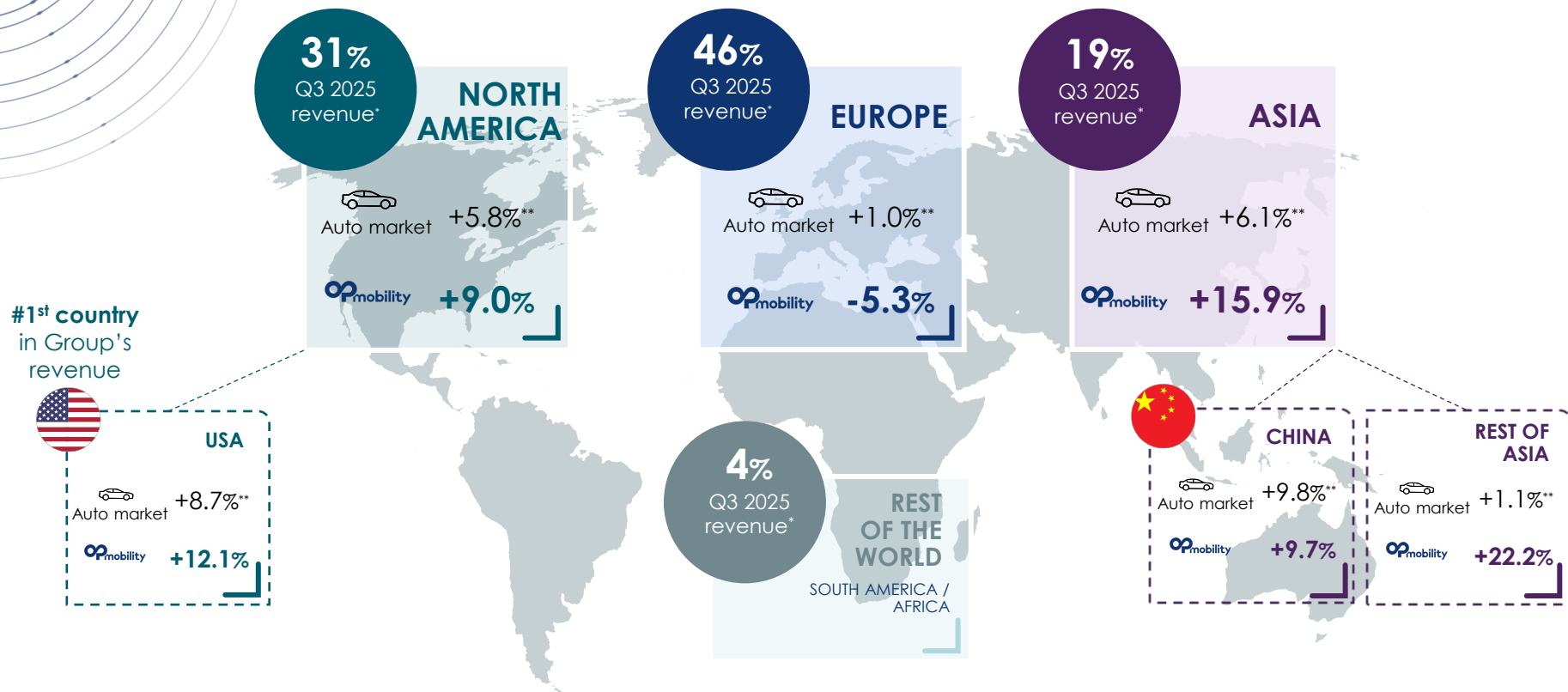




Q3 2025 Revenue

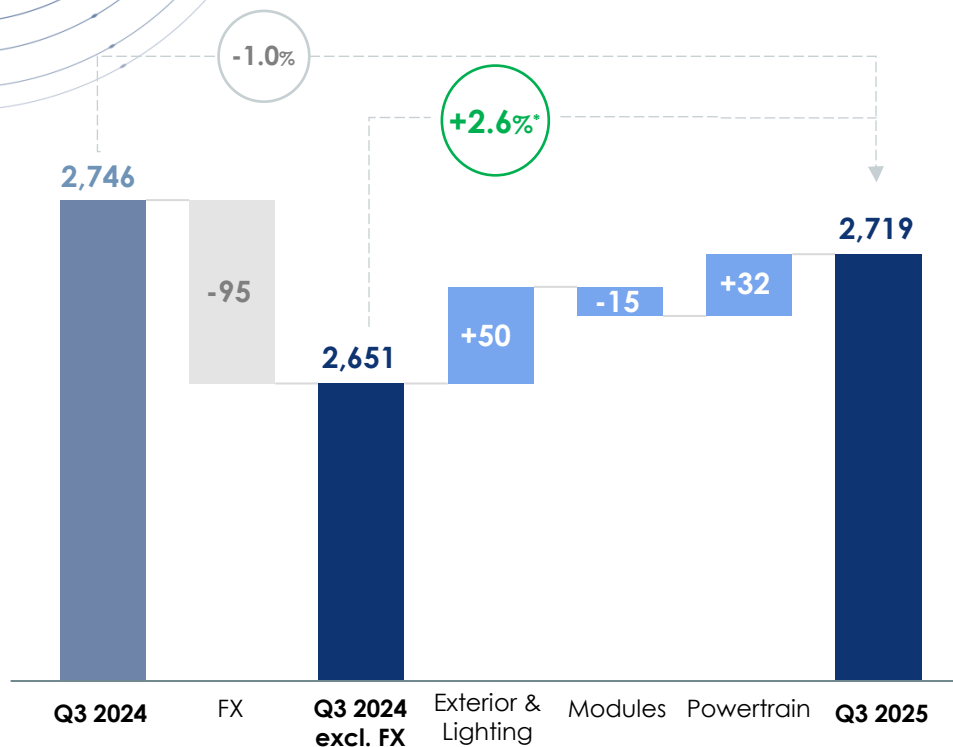
Stéphanie LAVAL, VP Investor Relations

Strong momentum in North America and Asia



Revenue up +2.6% LFL in Q3 2025

Economic revenue (€m)



Exterior & Lighting

- Exterior continues to deliver solid results
- Lighting improving sequentially since the beginning of the year

Modules

- Impacted by extended shutdowns of European customers' plants

Powertrain

- Very strong performance of fuel systems, especially in USA
- Ramp-up of battery packs activity

➡ Significant FX impact mainly due to the US Dollar

Exterior & Lighting – Q3 2025 highlights



Key launches



Renault Alpine 390

Bumpers
Front end carriers



Saic - Huawei H5

Bumpers
Active grille shutters



Renault Clio

Bumpers
Front end carriers



Land Rover Defender

Rear lamps



Key awards



Seres - Huawei Aito M9

Bumpers



Chery Various vehicles

Bumpers



Mahindra Various vehicles

Bumpers



Renault Boreal

Front & Rear Lamps
Signal lights

Exterior

- **Strong momentum in China and India**, notably with local OEMs
- **Robust activity in USA**
- Benefiting from ramp-up in volumes for **Stellantis** in **Slovakia**
- Impacted by **temporary OEMs shutdowns**

Lighting

- **Revenue stabilization** in progress
- **Securing future activity** with launches in the coming months

Modules – Q3 2025 highlights



Increasing activity in South Korea
through our JV SHB



Progressive ramp-up in Austin
for the new model of the major US EV player



European activity impacted by

- **longer seasonal shutdowns** of OEMs plants
- **lower volumes** than expected



Key launches



Kia - PV5

Front end modules & carriers
Active grille shutters



Dodge - Charger

Front end modules



Key awards



Major US EV player

Front end, cockpit,
and cooling modules



BMW - Various vehicles

Cooling modules

Powertrain – Q3 2025 highlights

C-Power

- Very solid **fuel systems** activity in **USA**
- Increasing volumes in **Thailand**
- **Reinforcing our order intake** with Chinese OEMs, notably on PHEV
- **Expanding battery packs** activity

H₂-Power

- **Developments in progress**, mainly for heavy mobility
- **All assets operational**: certified vessels and industrial capacities in France, South Korea and China



Key launches



Maruti Suzuki New Victoris

Fuel systems



Geely Various vehicles

Fuel systems



HESS Trolleybus Tram bus

Battery packs



Key awards



BYD Yuan UP

Fuel systems



Hyundai Creta

Fuel systems



Dodge Ram

Fuel systems



Q3 2025 Strategic focus

Laurent FAVRE, Chief Executive Officer



Strengthening our industrial capacities in India



Fast-growing market

#3 automotive market worldwide

Automotive production: +5.2%* CAGR by 2030



Consolidating our leading position

1 car out of 3 equipped by OPmobility

Opportunities from regulation to reduce vehicles' weight

Grand opening of the 5th Indian plant
One facility for Exterior and C-Power



Accelerating with local and global players



mahindra^{Rise}



Expanding footprint

Solid presence with 5 plants & 1 under construction

4 R&D centers accelerating in engineering and digital



SALES
by 2030

more than
x2

Supporting Chery in its international expansion

Scaling with Chinese OEMs

Capitalizing on our business with Chery in Asia

Industrial capacities already operational in Spain and Brazil



#3 Chinese OEMs
>15m vehicles produced

#1 Chinese exporter
2.6m sold in 2024
o/w 1m vehicles exported

Addressing all powertrains
(ICE, PHEV, 100% EV)



Long-term global strategic partnership



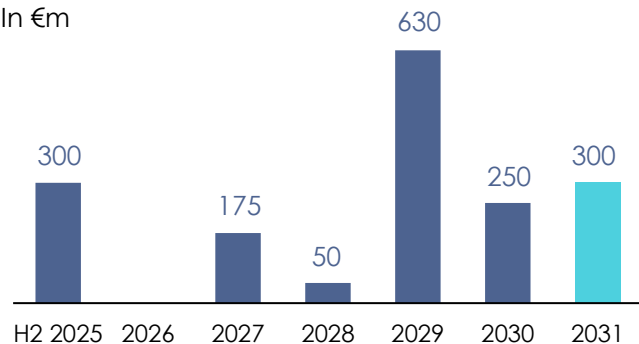
Key contracts for bumpers in Spain and Brazil



A sound financial structure

Private placement notes & bonds issue per maturity

In €m



SUCCESSFUL €300m BOND

Issued in August 2025

Due 2031

Coupon of 4.3%

Rated BB+
by S&P

**2025 debt maturity
fully refinanced**

**No major refinancing terms
until 2028**

Accelerating on our ESG initiatives



Upgrade to “B-” prime status
from “C+”

Top 10% performers
among 101 automotive suppliers

ISS ESG highlights



Reducing energy use, emissions,
water, and waste



Raising supplier compliance

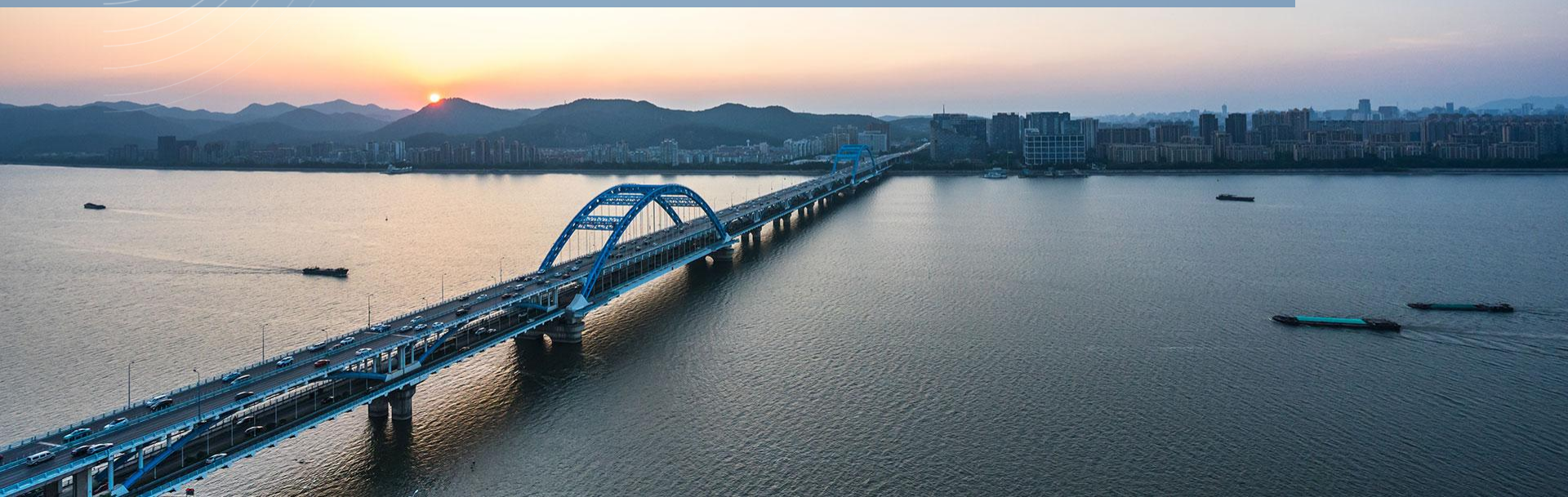


Strengthening governance with
a dedicated CSR Committee
and robust compliance training



Outlook and conclusion

Laurent FAVRE, Chief Executive Officer



2025 Outlook confirmed

← Outlook 2025 →

➔ **Successfully adapting**

to the complex environment

➔ **Strong H1 results** and

solid Q3 revenue momentum

Operating
Margin
> 2024

Net
Result
> 2024

Free
Cash Flow
> 2024

Net
Debt
< 2024



Conclusion

- ✓ Accelerating our **geographical, technological and customer diversification**
- ✓ Well positioned to **capture long-term growth opportunities**
- ✓ Expanding our footprint and **leveraging India's growing market potential**
- ✓ Strengthening **commercial and R&D partnership with Chery**
- ✓ **Very sound financial profile** with no major refinancing terms until 2028
- ✓ **All 2025 objectives reaffirmed**

Questions & Answers





2025 Annual results

Wednesday February 25, 2026

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